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July 2, 2007

David DeLong
David DeLong & Associates
339 Heaths Bridge Road
Concord, MA 01742

Dear David,

Thank you for joining us at *The 2007 Executive Institute* in Beaver Creek, Colorado. It was an honor to have you as one of our keynote speakers and to learn from your thought provoking presentation on knowledge retention strategies. Your unique blend of energy, humor, and innovation kept the audience both interested and engaged.

We have summarized the written feedback and have attached a copy for your review. Our executives rated your session as one of the strongest based on content and ideas they could immediately employ. The topic was extremely timely for the Farm Credit System and your best practices for improving knowledge transfer and using retirees effectively were very helpful.

We are also pleased you were able to join us for dinner at the 4 Eagle Ranch and hope you enjoyed the beauty of Colorado. I know many of the participants enjoyed having the opportunity to speak with you at the Ranch.

Again, thank you David for presenting at our conference and we wish you the best in your future endeavors.

Sincerely,

Roger Shaffer
President and CEO

cc Marina Hair, Leading Authorities, Inc.
Sherry Fogleman, FCCServices, Inc.
Pam Heroux, FCCServices, Inc.
Executive Institute Task Force Members