

May 2, 2006

David DeLong, Ph.D.
David DeLong & Associates, Inc.
339 Heaths Bridge Road
Concord, MA 01742

Dear David,

On behalf of MetLife, I would like to express our sincere gratitude for your contributions to the MetLife "*Living Longer, Working Longer*" Study, conducted in partnership with the MetLife Mature Market Institute. Your insights, creativity, and ability to work with multiple groups were key to meeting our deadlines and subsequent outcomes.

In addition, your energy and presentation style – full of real-world case studies on the impact of an aging workforce – was a critical component of our recent benefits symposium. Judging by the favorable reaction of our guests, which included representatives from the largest corporations in the U.S. and representatives from the federal government, your message around anticipating and managing potential knowledge loss in the workplace is both timely and top of mind.

Sincerely,



Ben Colvin
Vice President, Institutional Marketing
MetLife