

David DeLong & Associates
339 Heaths Bridge Rd.
Concord MA 01742
Attn: Dr. David DeLong

Dear David,

As you know the subject of education & training along with a way of institutionalizing that knowledge is one of my major concerns. I don't know how this country will remain competitive and continue to grow if we continue to ignore this subject, and I also have fears about our security and the ability to maintain our position as a world leader if we fail to provide our youth with the skills necessary to compete in a global environment. Everyday I read yet another story of companies lamenting over the fact that they can not find enough skilled workers to grow their businesses and actually have to turn away lucrative contracts for lack of the ability to fulfill them. We owe a debt to society for the good that it has brought us and to not do anything to encourage our continuing competitiveness is something I don't want to be a party to.

That is why I was so delighted to have you speak to our group the, "Precision Metalforming Association" this past month in Puerto Rico. Our members recognize the importance of your topic and they benefited by hearing first hand of the things they can do to assure their continuing success relative to workforce knowledge retention. Every industry I know of faces the same problem of an aging workforce and the only way to confront it is head on and deal with it. I feel pleased as Chairman 2006 of PMA that I have done my part to help our association by inviting you to speak at our Annual Meeting. During the meeting I had several opportunities to speak with attendees and they all had a positive feedback on the assembly session which you opened. I was pleased to hear positive feedback for a few reasons;

- I was convinced from our first meeting that you had the answers to what was troubling me in regards to workforce knowledge retention
- I was convinced that my fellow members felt the same way
- Your ability to communicate your message was easily understood
- The topic is timely now and will be in the future as well

In closing let me say "Thanks" for spending time with us at our meeting and enlightening our group to the message your delivering. I hope other organizations in need of the same elixir hear your message as well and jump on board before it is too late.

Sincerely,



Bernard Rosselli
PMA Past Chairman 2006
Stewart EFI, LLC
President